# Pre-MTAC: Delivery & Processing Operations and Enterprise Analytics

**USPS VPs: Colin, Barber, Johnson** 

**Industry Lead: Adam Collinson** 

**Tuesday, June 15, 2021** 



#### **Action Items**

#### Item

Partner with industry representatives to conduct meeting to share peak issues/learnings

Partner with industry representatives to provide feedback on Industry Connect dashboard development

Provide a document showing the hierarchy for issue escalation and BSN contacts; recommended to post to PostalPro

Request for origin/destination pairs of current vs. proposed service standards

[Pkgs] Investigate temporary redirections (often by local personnel) and the communication needed to avoid assessments



#### **Action Items**

#### Item

Investigate locale key discrepancies between FAST appointments and IV; Todd Black to provide examples

Identify Discrepancies/Root Causes/Implications of FAST Arrival Scan Locale Key Different From Originating Processing Locale Key

- Samples Provided By Intelisent (Todd Black)
- IV-MTR Support Analyzed Samples And Pulled Additional Data
  - Two Scenarios Found:
    - FAST Arrival and Originating Processing At Separate Facilities On Same Campus
      - Annex/P&DC/NDC In Close Proximity
    - Outgoing Processing (Mail Phase 1) In One Facility, Outgoing Primary (Mail Phase 1A) In Another
      - Bundle Sort vs. Piece-level Sort
    - Both Scenarios Appropriate And In Accordance With Receipt, Logistics, and Processing Plans



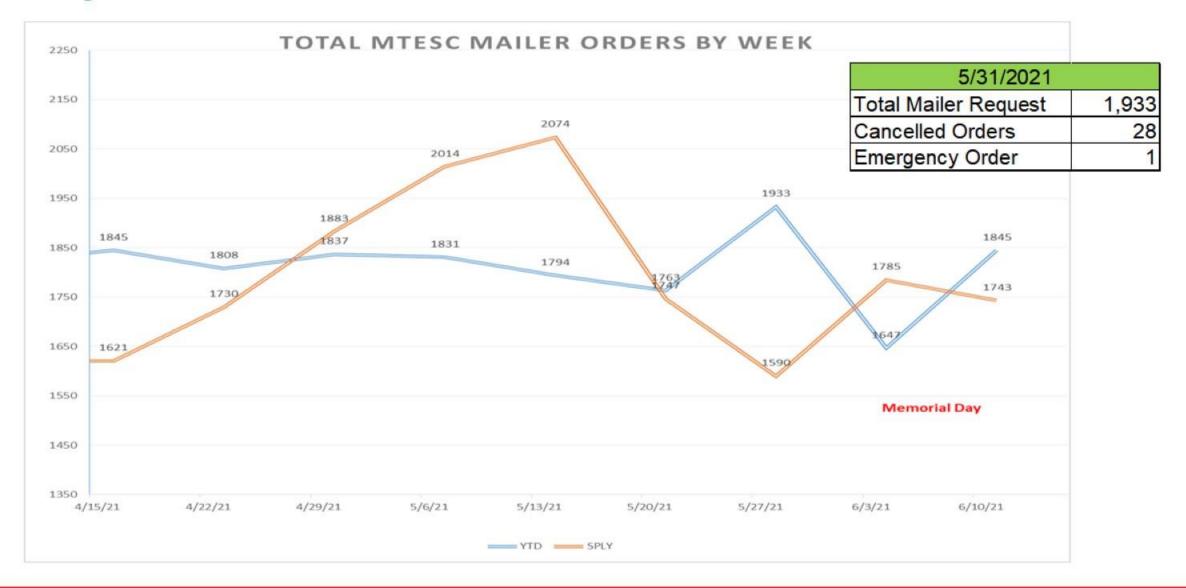
## **Pulse Topics for Pre-MTAC**

- Mail Transport Equipment (MTE)
- Network Changes
- Service Performance
- Addressing / Undeliverable As Addressed (UAA)

Mail Transport Equipment (MTE)



#### **Weekly Mailer Orders at MTESCs**





#### **MTE Inventory Status**

# Sufficient sleeves, trays, pallets, and sacks have been procured

As of 06/09/2021	Current MTESC Inventory on hand	1-Week Safety Inventory	Pieces Above / Below Safety	Percent Above / Below Safety	Weekly Demand Var to SPLY	% Var Inventory to SPLY
PALLETS	599,715	550,000	49,715	9%	0%	-60%
EMMTRAY	3,719,712	1,400,000	2,319,712	166%	21%	-20%
1/2 TRAY	743,070	1,100,000	(356,930)	-32%	28%	-74%
MMTRAYS	3,835,230	2,500,000	1,335,230	53%	14%	-56%
MM SLEEVE	2,664,666	3,400,000	(735,334)	-22%	24%	-50%
EMM SLEEVE	5,432,892	2,000,000	3,432,892	172%	32%	-18%
1/2 SLEEVE	2,134,197	1,400,000	734,197	52%	26%	-34%
FLAT TRAY (Cardboard & Plastic)	661,318	750,000	(88,682)	-12%	-15%	-34%
FLAT TRAY LIDS	1,969,920	420,000	1,549,920	369%	4%	99%
#1 SACK	3,835,000	1,700,000	2,135,000	126%	-18%	101%

#### **MTE Updates**

Pulse: Industry reports MTE quality issues are increasing

- Returns to the MTESCs for hygiene and stacking to flow to all customers
- MTE SOP has been revised and includes Carriers, Delivery and Processing
- MTE audits have been done at the MTESCs
  - Report card / audit has been implemented in the Chesapeake Division (DE,PA,MD)
- MTE Survey has been established and sent by email to the Industry



# **Network Changes**



#### **Operations Update**

Pulse: Industry requests additional info on Network Changes to include

- NDC to RDC
- STCs
- 18 mail moves
- 46 new annexes
- FSS
- Peak preparation
- Mail Movement file

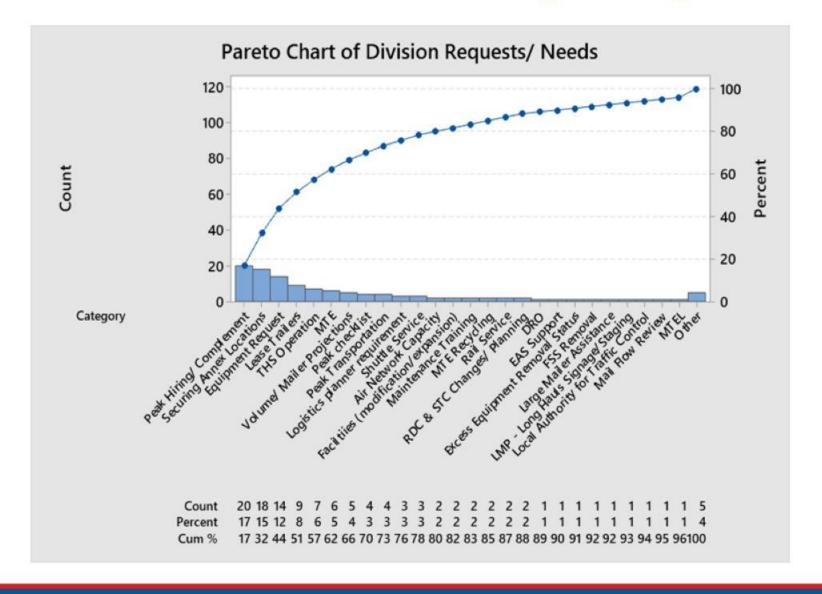


#### **Surface Transfer Centers (STCs)**





#### After Action Review – Processing and Logistics

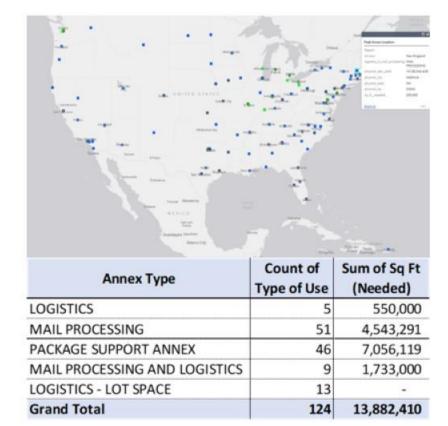


#### Top 4 Opportunities/Needs

- Complement
- Space
- Package processing capacity
- Network and trailers

#### Package Support Annex (PSA) and Peak Annex

- Package Support Annexes (PSA)
  - 46 PSAs 2 years or more lease
  - Reducing space impact from change in product mix
  - Operational throughout the year
  - Focus on package operations
  - Operations equipment need
    - Machinable SIPS, Spider
    - Non Machinable FRS, PSS
    - Scanning Equipment
- Peak Annexes
  - 51 Mail Processing
  - 9 Mail Processing and Logistics
  - 5 Logistics



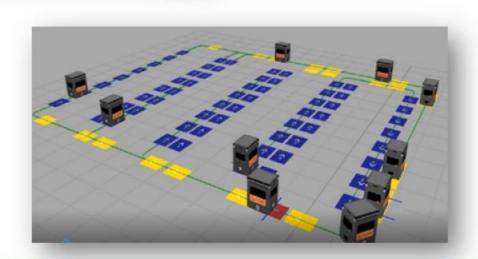


#### **Package Sorter Deployment**

- Package Sorter Deployments 4.5M Daily Capacity Increase
- ADUS (Automated Delivery Unit Sorter) 25
- SPSS (Small Parcel Sorter System) 13
- SIPS (Single Induction Package Sorter) 51
  - 43 machines at PSAs (Package Support Annexes)
  - 7 machines at current facilities
- FRS (Flex Rover Sorter) 605 units
  - 20-30 PSAs
  - Process machinable and non-machinable packages
- PSS (Plant Scanning System)









# **Service Performance**

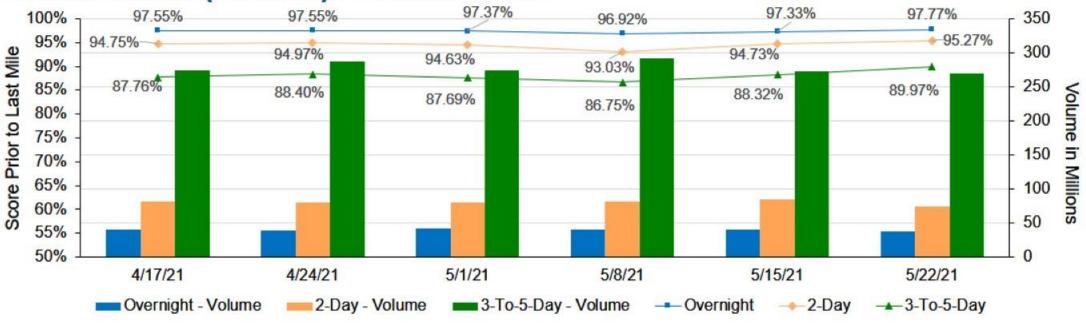


# **Service Performance**

First-Class Mail®



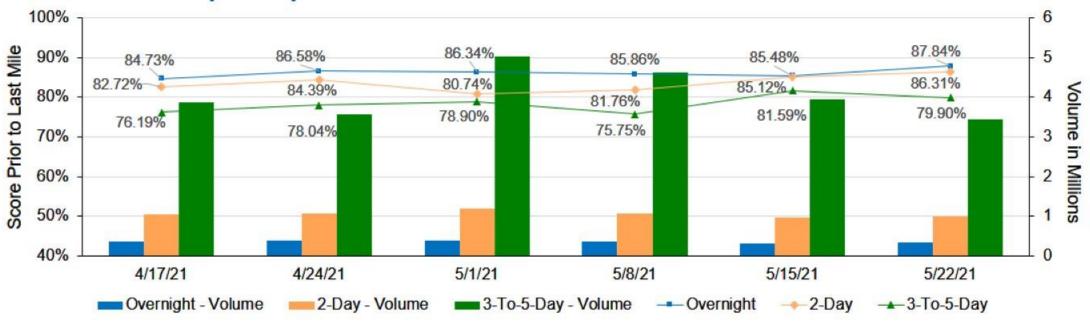
#### First-Class Mail® (Letters) - Score Trend



FY2021 Q3TD	Total Pieces Measured	Processing On-Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
Presort Overnight	344,436,212	97.42%	-1.99%	95.42%	96.80%	371,209,329	-7.21%	95.91%	-0.49%
Presort 2-Day	682,276,988	94.46%	-2.25%	92.21%	96.50%	729,716,639	-6.50%	93.19%	-0.98%
Presort 3-to-5-Day	2,333,044,785	87.75%	-1.85%	85.89%	95.25%	2,499,747,411	-6.67%	90.89%	-4.99%
3-Day	2,319,473,036	87.75%	-1.86%	85.89%	91.80%	2,486,451,305	-6.72%	90.88%	-4.99%
4-Day	13,025,135	90.06%	-1.24%	88.82%	91.80%	12,798,575	1.77%	92.91%	-4.09%
5-Day	546,614	42.20%	-1.93%	40.27%	91.80%	497,531	9.87%	82.55%	-42.28%
Presort Total	3,359,757,985			88.15%	96.00%	3,600,673,379	-6.69%	91.87%	-3.72%



## First-Class Mail® (Flats) - Score Trend

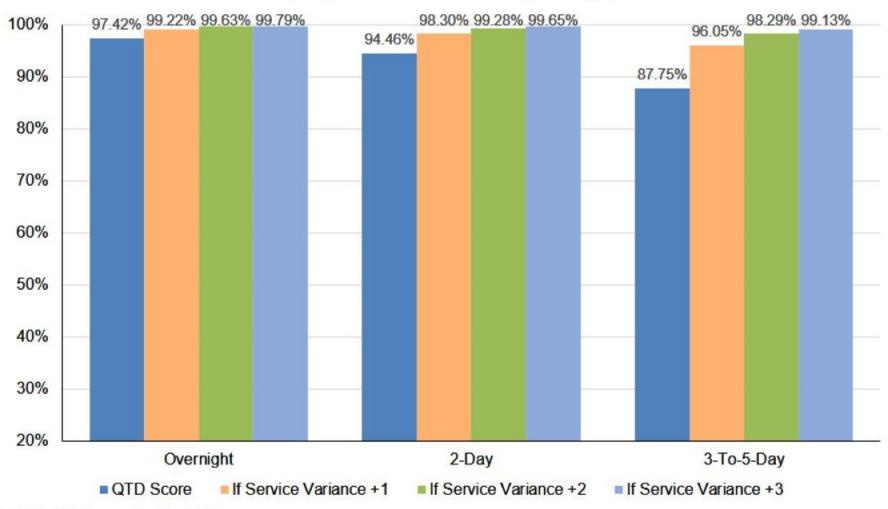


FY2021 Q3TD	Total Pieces Measured	Processing On-Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
Presort Overnight	3,074,386	85.60%	-7.42%	78.18%	96.80%	2,619,179	17.38%	81.05%	-2.86%
Presort 2-Day	9,179,668	83.25%	-7.49%	75.76%	96.50%	8,476,846	8.29%	72.45%	3.31%
Presort 3-to-5-Day	34,952,324	78.30%	-6.49%	71.81%	95.25%	30,164,402	15.87%	72.14%	-0.34%
3-Day	34,786,417	78.28%	-6.50%	71.78%	91.80%	30,037,921	15.81%	72.11%	-0.33%
4-Day	162,662	81.77%	-4.56%	77.21%	91.80%	124,235	30.93%	79.92%	-2.70%
5-Day	3,245	84.19%	-2.21%	81.98%	91.80%	2,246	44.48%	86.55%	-4.57%
Presort Total	47,206,378			72.99%	96.00%	41,260,427	14.41%	72.77%	0.22%



#### First-Class Mail® (Letters) – Service Variance

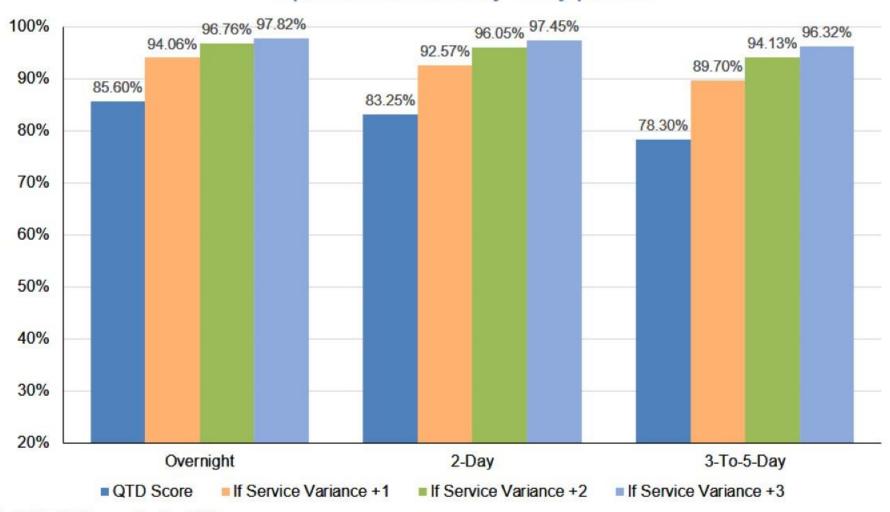
All FY2021 Q3 FCM Letters scores would be above 96.05% (prior to last mile), if pieces that failed by 1 day passed





#### First-Class Mail® (Flats) – Service Variance

All FY2021 Q3 FCM Flats scores would be above 89.70% (prior to last mile), if pieces that failed by 1 day passed





#### FY2021 Q3 Through April Commercial Mail Volume – Mail In Measurement

In FY2021 thru April, ~77% of Full-Service mail was in Measurement

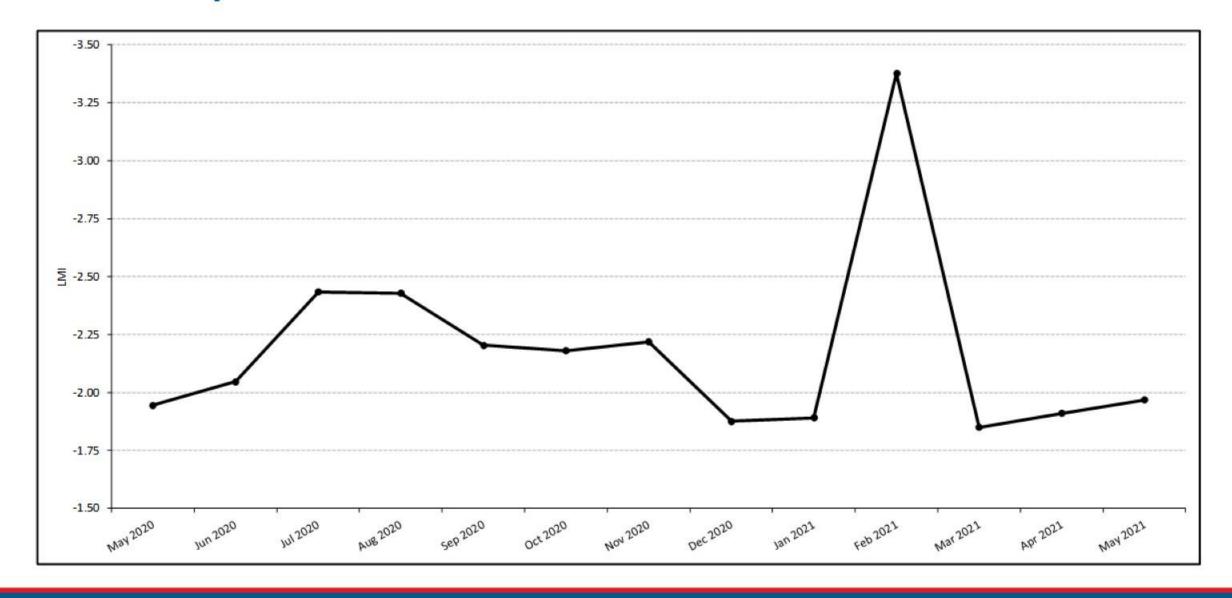
Mail Class	Mail Shape	Commercial	Full-Service Eligible	Full-Service	In Measurement	% of Full-Service In Measurement	Compared to SPLY
First Class Presort	Letter/Card	21,384,376,245	20,663,838,909	19,644,631,149	14,002,601,887	71.28%	-2.28%
First Class Presort	Flat	360,354,587	325,326,824	295,989,779	189,479,245	64.02%	-4.70%
USPS Marketing	Letter	27,954,980,507	27,354,490,786	26,326,474,511	22,006,123,005	83.59%	0.10%
USPS Marketing	Flat	9,658,832,761	6,830,878,811	6,262,875,563	4,391,857,235	70.13%	-6.15%
Periodicals	Flat	2,019,360,471	1,952,481,177	1,831,590,349	1,227,692,390	67.03%	-0.83%
Total		61,377,904,571	57,127,016,507	54,361,561,351	41,817,753,762	76.93%	-1.46%

Metrics are for Mailing Dates 10/01/2020 – 04/30/2021

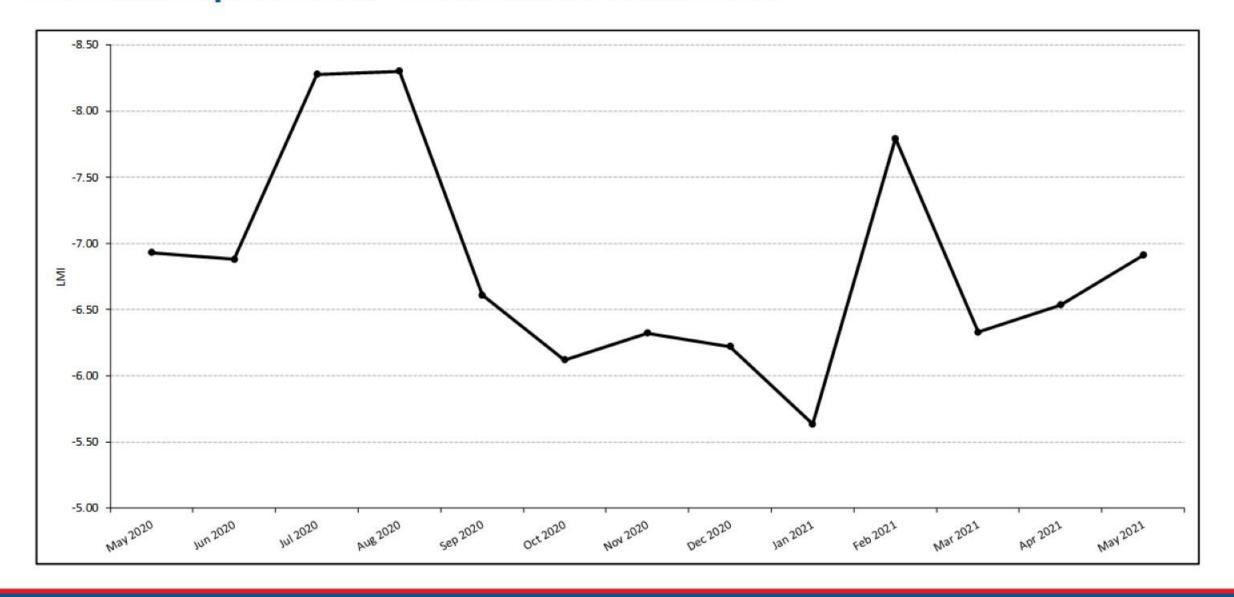
Commercial and Full-Service Eligible Volumes sourced from PostalOne!



#### **Last Mile Impact Trend – First-Class Presort Letters**



#### **Last Mile Impact Trend – First-Class Presort Flats**

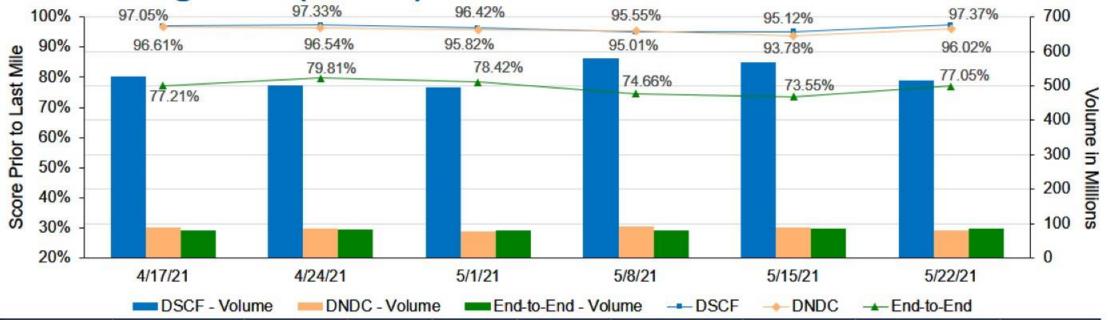


23

# Service Performance USPS Marketing Mail®



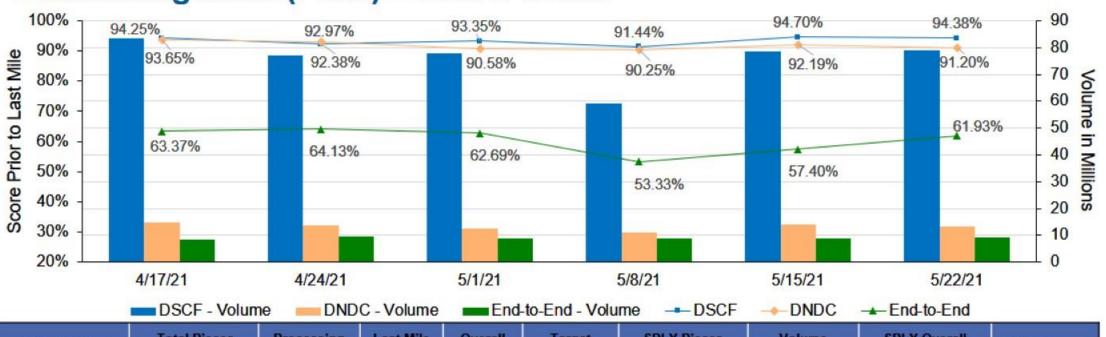
#### USPS Marketing Mail® (Letters) – Score Trend



FY2021 Q3TD	Total Pieces Measured	Processing On-Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
SCF Letters	4,415,332,562	96.34%	-1.14%	95.20%	91.80%	2,801,295,840	57.62%	94.61%	0.59%
NDC Letters	693,348,595	95.99%	-0.62%	95.37%	91.80%	399,606,949	73.51%	90.73%	4.64%
E2E Letters	679,995,126	76.71%	-0.79%	75.92%	91.80%	460,871,180	47.55%	72.46%	3.46%
3-Day	3,123,477,935	96.02%	-1.10%	94.91%	91.80%	1,920,751,101	62.62%	94.54%	0.37%
4-Day	1,424,565,253	96.47%	-1.21%	95.25%	91.80%	973,234,650	46.37%	94.37%	0.89%
5-Day	792,333,959	95.29%	-0.63%	94.66%	91.80%	464,175,472	70.70%	90.15%	4.50%
6-10 Day	428,607,878	69.27%	-0.77%	68.50%	91.80%	289,507,238	48.05%	63.03%	5.47%
11+ Day	19,691,258	80.13%	-0.54%	79.59%	91.80%	14,105,508	39.60%	82.00%	-2.41%
Total	5,788,676,283			92.95%	91.80%	3,661,773,969	58.08%	91.40%	1.56%



#### USPS Marketing Mail®(Flats) – Score Trend

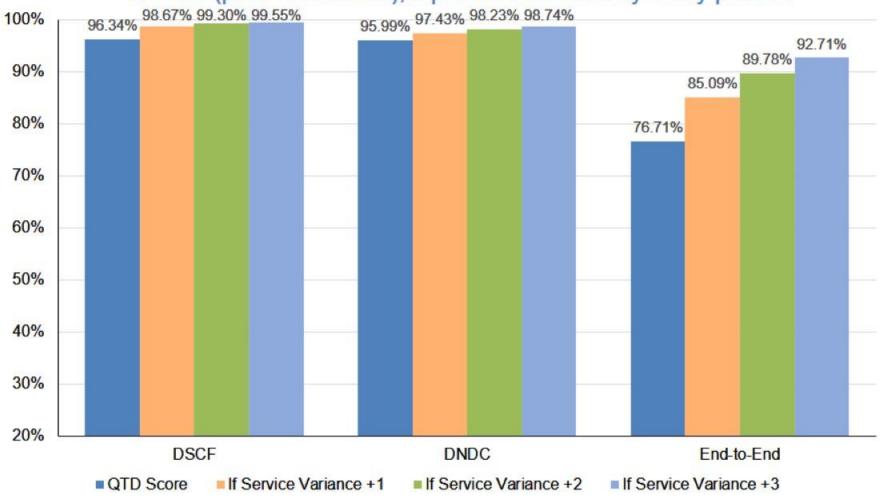


FY2021 Q3TD	Total Pieces Measured	Processing On-Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
SCF Flats	625,812,690	93.33%	-4.04%	89.29%	91.80%	514,302,067	21.68%	83.07%	6.22%
NDC Flats	107,389,469	91.88%	-2.75%	89.13%	91.80%	86,212,040	24.56%	80.50%	8.64%
E2E Flats	73,970,037	60.56%	-2.66%	57.90%	91.80%	64,402,589	14.86%	53.30%	4.60%
3-Day	382,914,341	92.95%	-4.00%	88.94%	91.80%	278,004,936	37.74%	83.51%	5.43%
4-Day	255,281,641	93.05%	-4.07%	88.98%	91.80%	246,511,591	3.56%	82.20%	6.78%
5-Day	117,428,796	90.56%	-2.75%	87.81%	91.80%	93,769,268	25.23%	79.28%	8.53%
6-10 Day	48,774,089	52.14%	-2.30%	49.84%	91.80%	44,198,277	10.35%	45.60%	4.24%
11+ Day	2,773,329	84.27%	-4.94%	79.33%	91.80%	2,432,624	14.01%	68.02%	11.30%
Total	807,172,196			86.39%	91.80%	664,916,696	21.39%	79.85%	6.54%



#### **USPS Marketing Mail®(Letters) – Service Variance**

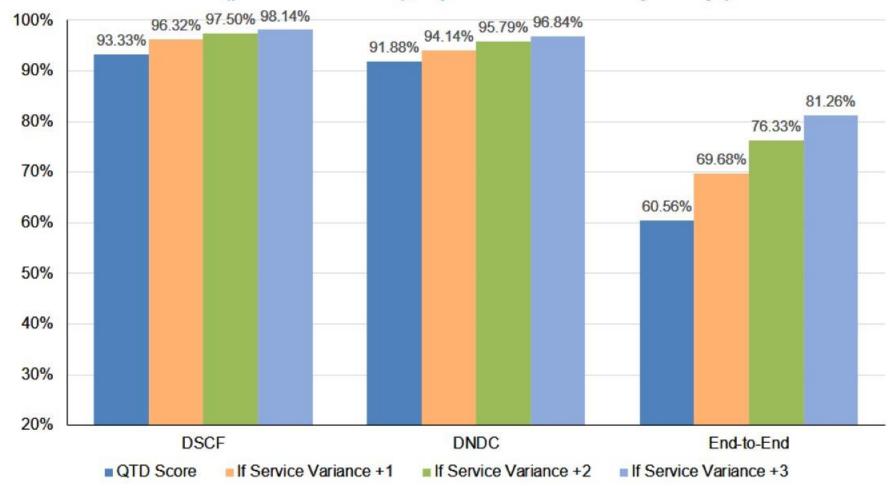
FY2021 Q3 DSCF and DNDC Marketing Letters scores would be above 97.43% (prior to last mile), if pieces that failed by 1 day passed





#### **USPS Marketing Mail®(Flats) – Service Variance**

FY2021 Q3 DSCF and DNDC Marketing Flats scores would be above 94.14% (prior to last mile), if pieces that failed by 1 day passed





#### FY2021 Q3 Through April Commercial Mail Volume – Mail In Measurement

In FY2021 thru April, ~77% of Full-Service mail was in Measurement

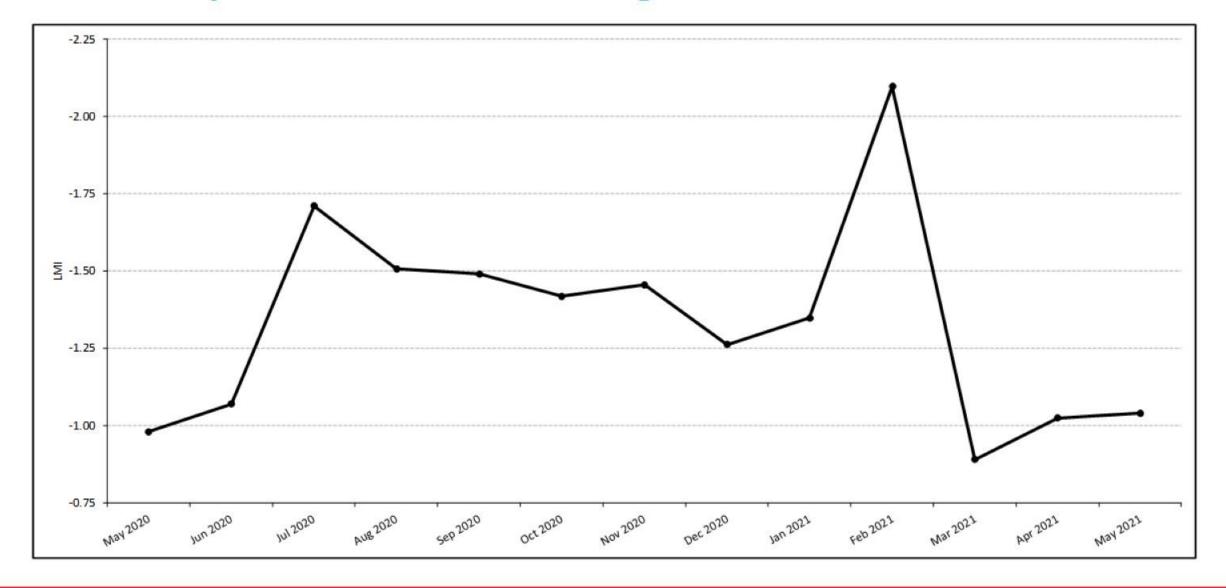
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First Class Presort	Letter/Card	21,384,376,245	20,663,838,909	19,644,631,149	14,002,601,887	71.28%	-2.28%
First Class Presort	Flat	360,354,587	325,326,824	295,989,779	189,479,245	64.02%	-4.70%
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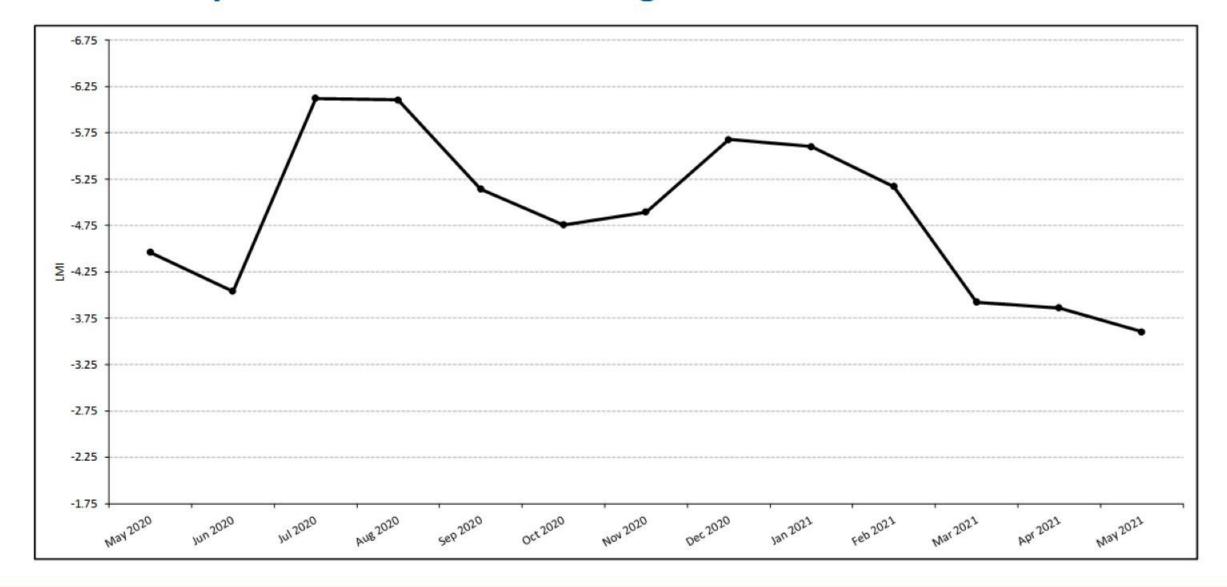


#### **Last Mile Impact Trend – USPS Marketing Mail Letters**



30

#### **Last Mile Impact Trend – USPS Marketing Mail Flats**





# Service Performance Periodicals



#### Periodicals - Score Trend

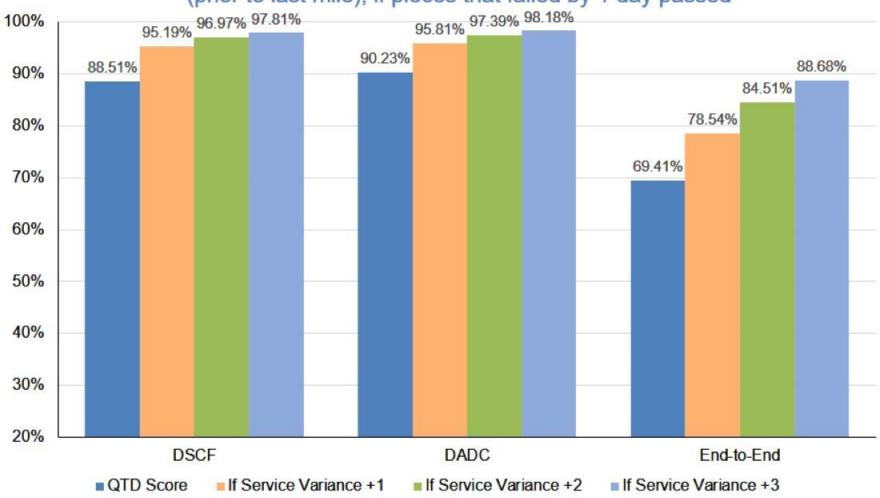


FY2021 Q3TD	Total Pieces Measured	Processing On-Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
SCF Flats	243,102,484	88.51%	-6.36%	82.16%	91.80%	280,722,697	-13.40%	78.60%	3.55%
ADC Flats	6,604,417	90.23%	-4.84%	85.39%	91.80%	6,986,095	-5.46%	83.34%	2.06%
E2E Flats	51,215,073	69.41%	-2.74%	66.66%	91.80%	56,580,621	-9.48%	66.37%	0.29%
2-Day	10,950,636	88.55%	-5.00%	83.54%	91.80%	12,122,798	-9.67%	86.14%	-2.59%
3-Day	35,483,380	88.43%	-3.27%	85.16%	91.80%	33,936,936	4.56%	80.22%	4.93%
4-Day	37,463,774	72.70%	-3.50%	69.21%	91.80%	43,948,574	-14.76%	70.74%	-1.54%
5-Day	3,207,228	87.68%	-2.73%	84.95%	91.80%	2,255,850	42.17%	74.84%	10.11%
6+ Day	9,208,653	59.21%	-1.75%	57.46%	91.80%	11,357,844	-18.92%	54.50%	2.96%
Total	300,921,974			79.59%	91.80%	344,289,413	-12.60%	76.69%	2.90%



#### Periodicals – Service Variance

FY2021 Q3 DSCF and DADC Periodicals scores would be above 95.19% (prior to last mile), if pieces that failed by 1 day passed





#### FY2021 Q3 Through April Commercial Mail Volume – Mail In Measurement

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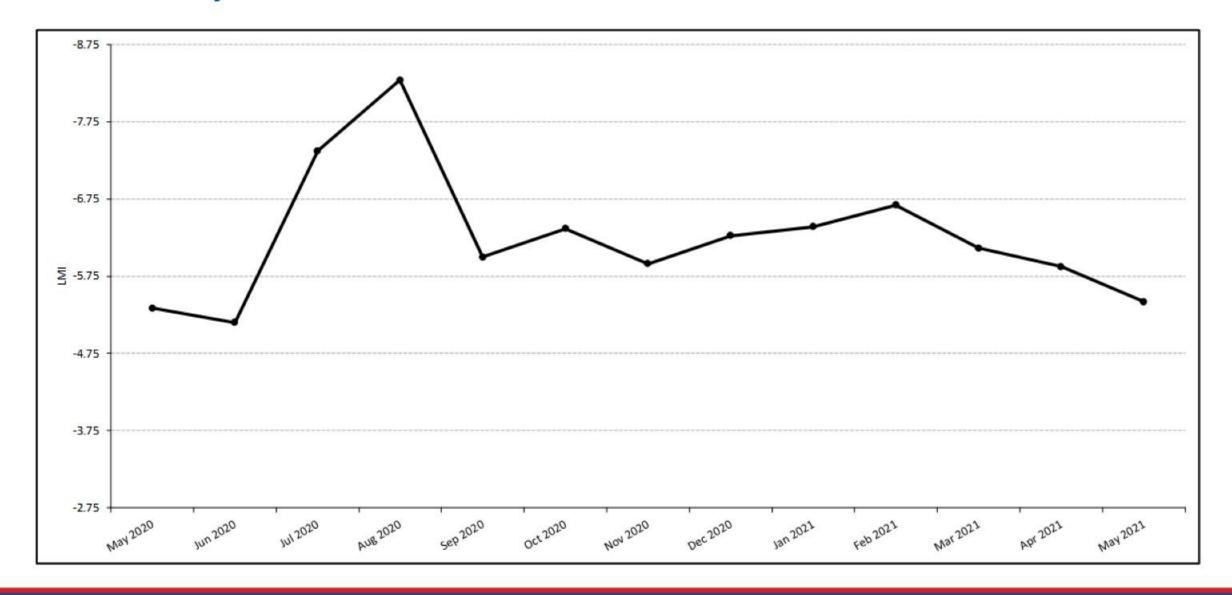
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Commercial and Full-Service Eligible Volumes sourced from PostalOne!



## **Last Mile Impact Trend – Periodical Flats**



# **Question from Industry**



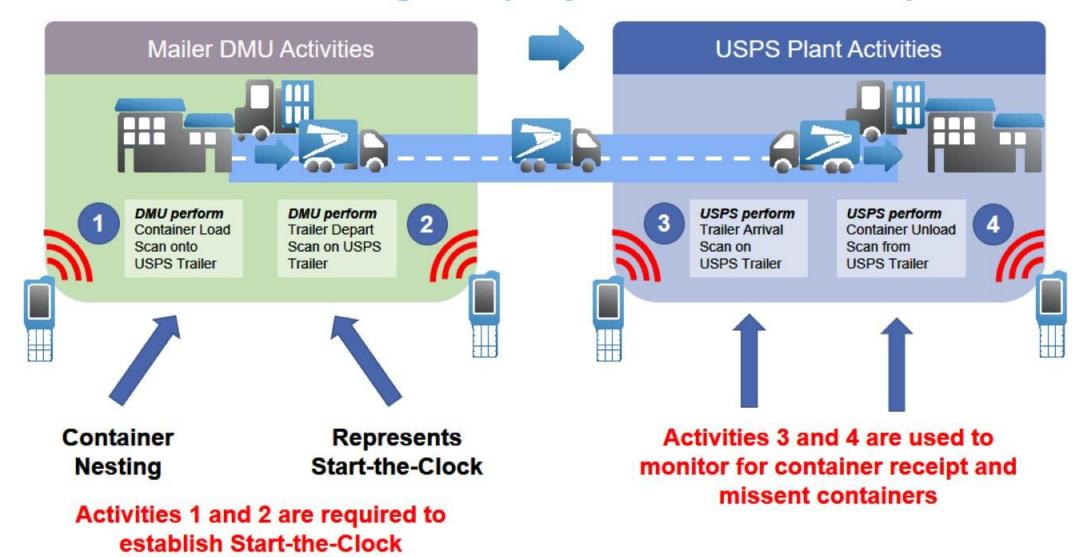
## **SPM Exclusion for High Delivery Days**

- When the number of days it takes to deliver a mailpiece is greater than 30 days for First-Class Mail and 45 days for all other commercial mail, then the mailpiece is excluded.
- The rule is based on the inability to uniquely identify pieces after the above thresholds are reached which prevents accurate measurement due to lack of or inconsistent visibility data.

# Start-the-Clock at DMU for Long Haul



#### DMU Start-the-Clock for Long Haul (Proposed Business Rules)



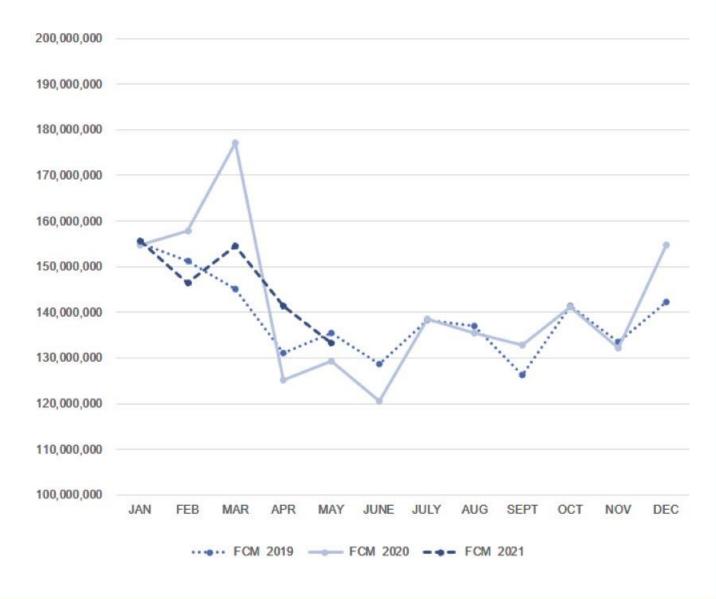


Addressing / Undeliverable As Addressed (UAA)



#### First-Class Mail UAA by Month 2019 – 2020 – 2021 [YTD March]

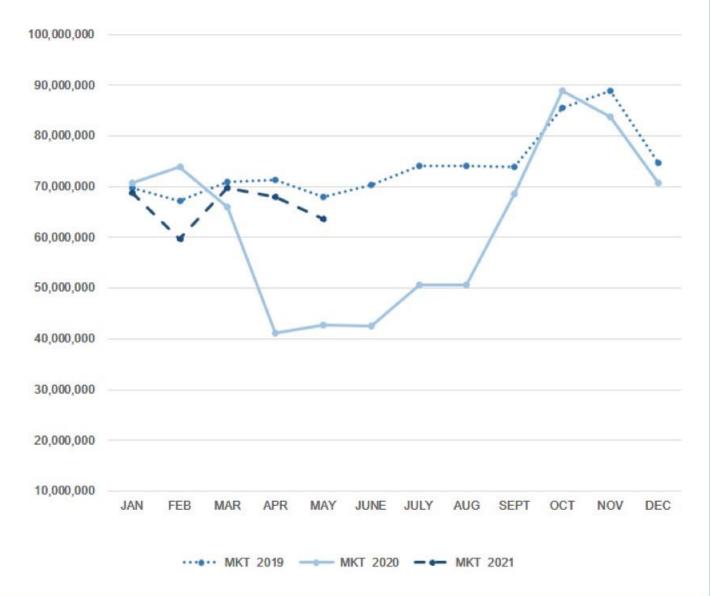






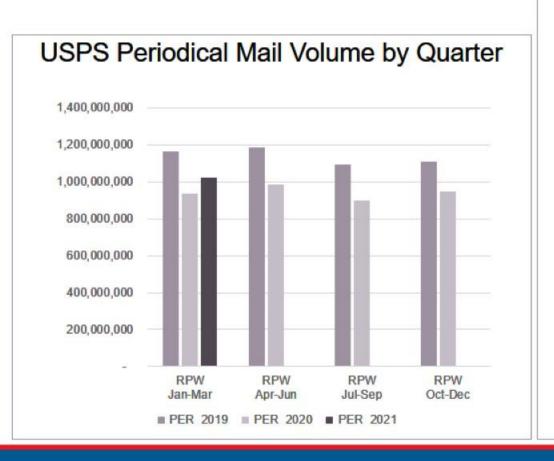
#### USPS MKTG Mail UAA by Month 2019 – 2020 – 2021 [YTD March]

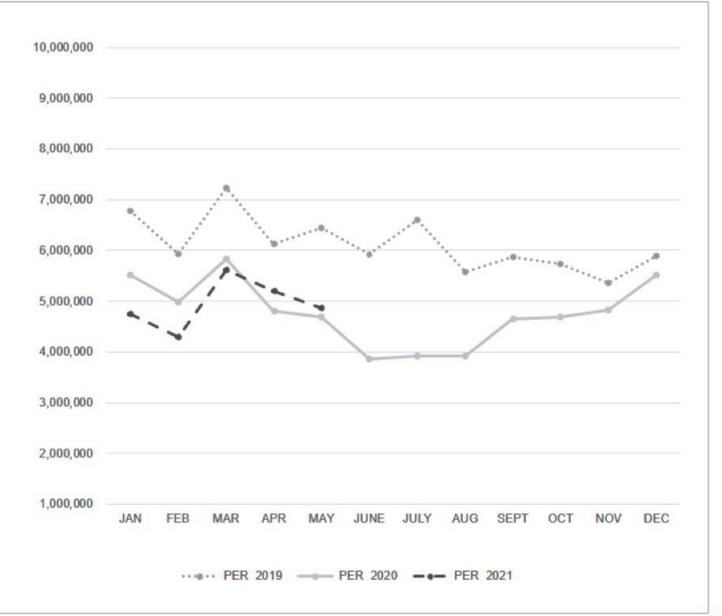






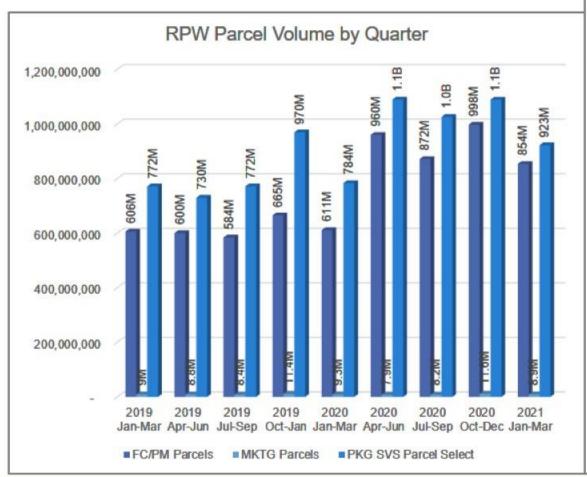
#### PERIODICAL Mail UAA by Month 2019 – 2020 – 2021 (YTD March)

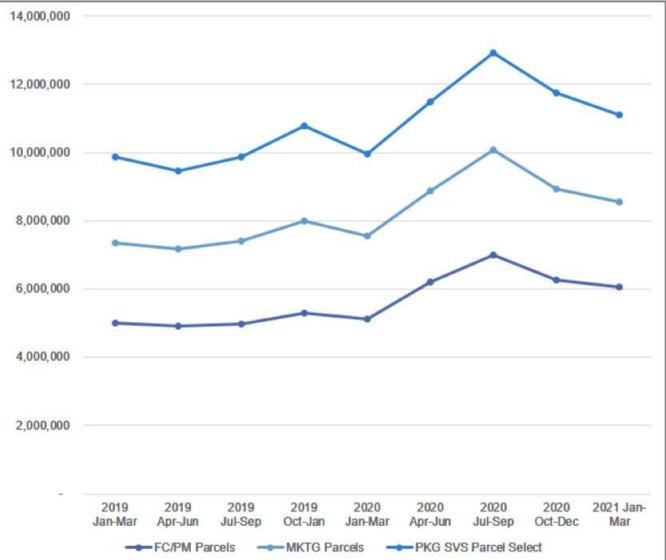






#### PARCELS UAA by Quarter 2019 – 2020 – 2021 (Oct-Mar)







# CASS Cycle O Impacts for NCOALink

Language to clarify requirements for MID & CRID reporting have been included in the June 2 UG5 \*meeting notes and are as follows:

PROCESSING
ACKNOWLEDGEMENT
FORM
(PAF) GUIDE

The updated requirements for NCOA<sup>Link</sup> reporting is to reallocate current filler space to accommodate MID & CRID information. NCOA<sup>Link</sup> reporting will included these fields so they can be populated when the data is available. The MID and CRID field in NCOA<sup>Link</sup> reporting may become required at some time in the future. At this time entry will be optional but should be populated if the MID/CRID information is known. The current PAF format already has a field allocated for the MID. The field is currently optional and will remain so at this time.

https://postalpro.usps.com/mnt/glusterfs/2018-12/PAF Guide.pdf

\*June 2<sup>nd</sup> UG 5 meeting notes will be sent later this week.



## **Secured Destruction Update**

- On Monday, June 14<sup>th</sup> USPS was provided 1167 ACS notices that were reported as not receiving the expected matching Secure Destruction Notices.
- 493 of those were generated in CFS. CFS processes rejects from PARS and will not generate a Secure Destruction Notice as documented.
- The remaining 674 ACS notices are being evaluated and a response will be provided once the review has been completed.

Ineligible mail pieces (e.g. letters or flats that are rejected from PARS) with an SD STID will be handled as ASR-Option 2 (i.e. forwarded if possible or returned to sender).

❖ Reference:

03/18/2019	
PRESENTATIONS 03/14/2019	Secure Destruction - A Primer for Mailers - March 2019  This document provides information on the Secure Destruction, a Primer for Mailers webinar.

Secure Destruction Mail Service - How It Works!

@ https://postalpro.usps.com/mailing/secure-destruction

FACT SHEETS

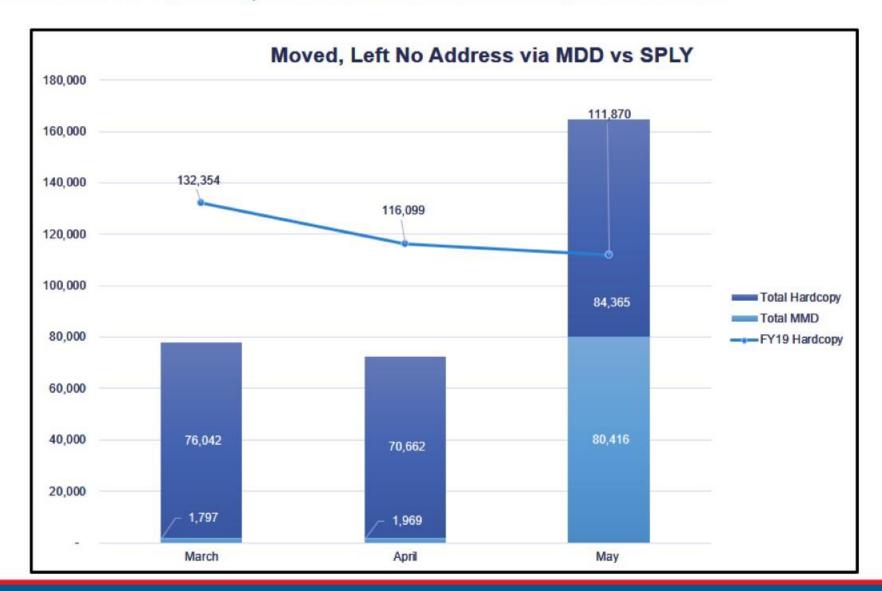


#### Mobile Delivery Device & Moved, Left No Address Submissions

National Deployment May 1, 2021

47% Increase over May 2019

63%
Filed via MDD in last
weekly report





thank you!

